

Economic Intelligence Weekly

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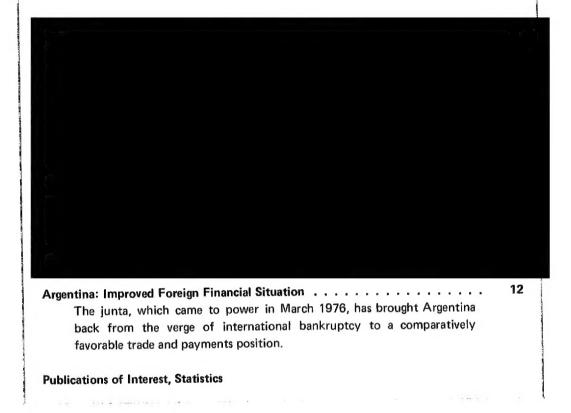
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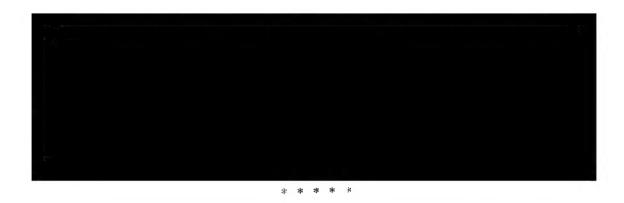
ECONOMIC INTELLIGENCE WEEKLY

7 July 1977



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ARGENTINA: IMPROVED FOREIGN FINANCIAL SITUATION*

The military junta that took over last year has brought Argentina back from the verge of international bankruptcy to a state of comfortable solvency. International obligations are being met, and reserves have reached an alltime high. The government must now induce industry to exploit the favorable foreign balance by importing more of the materials needed for raising domestic production. Economic prospects for the remainder of 1977 are good even though the government still faces serious domestic problems—inflation, a large budget deficit, and lagging industrial production. Its handling of these problems over the next year or so will help determine whether it remains in power long enough to consolidate its gains.

Inherited Problems

When the military ousted the Peronist government in March 1976, the economy was approaching disaster. The trade balance had registered a half billion dollar deficit in 1975—compared with a \$1.3 billion surplus two years earlier, when a good grain harvest boosted exports, and an \$800 million surplus in 1974. The 1975 drop resulted from a poor grain harvest, the loss of EC markets for meat, and an unrealistic exchange rate that made Argentine manufactures uncompetitive while encouraging importers to buy heavily abroad in anticipation of a major devaluation. Although the higher cost of oil imports also contributed, oil costs are less significant for Argentina than for most oil-importing countries because domestic oil production covers 85-90 percent of requirements. In addition, poor debt planning had allowed a concentration of foreign debt payments to build up in 1976. Reserves were near the vanishing point.

^{*}This article is the fourth in a series on the foreign financial gap faced by individual LDCs. In these articles, financial gap is defined as the current account deficit plus amortization of med um- and long-term debt; shifts in short-term capital are not included. Previous articles have covered Mexico, the Philippines, and South Korea.

Domestic production, furthermore, was stagnant. Government policies had discouraged agricultural output, while manufacturers found themselves in a profit squeeze between rising costs and regulated prices. Inflation was spiraling upward so rapidly that, if left unchecked, the 1976 rate would have approached 1,000 percent. With a bloated bureaucracy and an inadequate revenue structure, the government deficit was rising rapidly, and the regime was increasingly covering expenditures by issuing more currency. For their part, workers were demanding and getting sizable wage increases in an effort to offset rising prices. Argentina's foreign credit rating was poor, and the Peronist government had not yet lined up funds to cover its foreign financial gap. This gap had widened from a half billion dollars in 1974 to \$2 billion in 1975.

Argentina: Foreign Financial Gap

	1973	1974	1975	1976¹	1977 ²
			Million US \$		
Exports, f.o.b.	3,266	3,931	2,961	3,895	4,500
Imports, f.o.b.	1,983	3,160	3,431	2,652	3,500
Net services and transfers	-563	-644	-815	-632	-790
Current account balance	720	127	-1,285	611	210
Debt amortization	-573	-600	-800	-1,000	-1,000
Financial gap	147	-473	-2,085	-389	-790
Medium- and long-term capital inflows	594	723	NA	1,300	NA
Net short-term capital					
inflows	180	-301	NA	290	NA
Change in reserves	921	-51	-791	1,201	-300
External debt, yearend	4,672	4,873	4,695	5,189	4,679
			Percent		
Debt service ratio	20	17	30	29	25

¹ Preliminary.

1976-The Bail Out

The new junta immediately focused on the need to stimulate exports, with emphasis on agricultural products. It reversed the previous policy of keeping

²Projected.

agricultural prices low to benefit urban workers. Sharply increased prices for farm products, improved availability of credits, and abolition of the marketing monopoly of the state grain board led to a 10-percent increase in grain areas planted. Favorable weather during the growing and harvesting seasons then contributed to a bumper crop. Although world wheat prices dropped, aggressive marketing by private Argentine grain sales agencies—pushed by a shortage of facilities to store the record crop—accounted for a large share of the \$900 million increase in total exports in 1976. This trend continued into 1977, when the remainder of the harvest was marketed.

Meat exports nearly doubled in 1976 compared with the depressed 1975 level, aided by more realistic exchange rates. With continual "microdevaluations" of the peso to offset inflation and the gradual elimination of the dual exchange rate, the government also succeeded in stimulating exports of nontraditional products by yearend. Imports dropped 23 percent in 1976 as inventories were drawn down and as demand was damped by recession.

In addition to initiating the export promotion program, Economics Minister Martinez de Hoz launched a worldwide effort to obtain foreign loans. In personal approaches to banks and international financial institutions in the United States, Canada, Western Europe, and Japan he succeeded in lining up nearly \$1 billion in four- to five-year loans. Together with \$300 million from the IMF, these loans enabled Argentina to meet upcoming debt obligations and to improve the debt maturity profile.

By yearend 1976, debt payment coverage was assured. Moreover the trade balance had swung from 1975's \$500 million deficit to a \$1.2 billion surplus. The current account balance totaled \$600 million, compared with a \$1.3 billion deficit the year before. International reserves had trebled. Gains on the domestic front promised further improvement in the general economic climate and the restoration of foreign confidence in Argentina's financial soundness:

- GDP, although down 2.9 percent for 1976 as a whole, was rising in the last quarter.
- The inflation rate was down from more than 400 percent (annual basis) in first half 1976 to about 100 percent in the second half
- The national budget deficit, which equaled 13.5 percent of GDP in first half 1976, was down to about half that level in the second half; for the year as a whole, 41 percent of expenditures were covered by revenues, compared with only 23 percent in 1975.

1977-Maintaining the Pace

The foreign financial situation has remained highly favorable so far. Exceptionally large grain shipments boosted exports to \$1.8 billion in the first four months, double the level of imports. More than 85 percent of imports consisted of industrial inputs and capital goods, signaling an upturn in industrial output. To encourage this trend, the government has removed practically all restrictions on imports. If production picks up, imports should be considerably larger in the remainder of the year; exports will decline until the next harvest begins in November. The government's economic team projects the year's exports at \$4.3 billion to \$4.5 billion, the trade surplus at close to \$1 billion, and the current account surplus at \$200 million.

The junta is continuing its program of incentives for agriculture and expects another large grain harvest in 1977/78. It is also counting on realistic exchange policies to boost exports of manufactured goods.

Debt payments due in 1977 are close to the 1976 level of \$1 billion and will require additional borrowing to cover. Although an improved credit rating will make loans easier to obtain, new borrowing is expected to total less than one-third the 1976 level because of record foreign reserves. Buenos Aires almost certainly will choose to reduce its external debt rather than accumulate additional reserves.

Farther Down the Road

Longer range prospects for the Argentine economy are clouded by political uncertainties. If the present economic team remains in power and adheres to current policies, the economic recovery is likely to accelerate, and the foreign financial situation should continue improving. In light of past Argentine experience, however, it cannot be assumed that this will happen.

The well-organized and traditionally influential labor sector has been a major factor forcing previous military governments to abandon promising economic reform programs. Much of the burden of the present economic readjustment has fallen on the working class, whose purchasing power—as the regime concedes—may have dropped by one-third in the past year. Labor organizations have lost most of their political influence and lack a central rallying point since Juan Peron's death. If public opinion turns against the junta, however, labor elements could probably exert enough pressure to force the government to ease restrictions on wages and union

activities. Continuation of the present economic program would then be impossible. If changes were made that favored urban labor at the expense of agriculture, the problems that characterized much of the last three decades would reappear.

Another possible development would be the ascendancy of a more hard-line group within the military that would replace the present gradualist, free-enterprise approach with stricter controls. Although this policy might bring down inflation more rapidly, it could stifle the reviving manufacturing sector and cause extensive unemployment. Any change from the present government would probably have a generally destabilizing effect.

Foreign investors are wary because of past experience with Buenos Aires' vacillating economic policies and are waiting for more solid evidence of political stability before investing heavily. They are favorably impressed, however, with the junta's liberalization of foreign investment laws and with its efforts to settle outstanding disputes with several foreign firms. Increasing numbers of businessmen are visiting Argentina to study investment opportunities. Some foreign firms—especially oil companies—are increasing their exposure.

The financial gap should decline moderately over the next few years, as annual debt payments diminish with better debt scheduling. The current account surplus may not increase substantially, since rising imports will probably limit trade surpluses. Agricultural exports—in which Argentina has a comparative advantage—should remain large; exports of manufacturers, especially autos and other transport equipment, probably will increase. Covering even a sizable financial gap should present no problem. (Confidential Noforn)

* * * * *

Publications of Interest*

Major Oil and Gas Fields of the Free World (ER 77-10313, June 1977, Unclassified)

This publication details oil and gas reserves for major fields in the Free World. Specific characteristics of individual fields are presented.

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Copies of these publications may be ordered by calling Code 143, Extension 5203.

25X6

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ECONOMIC INDICATORS

Prepared by

The Office of Economic Research

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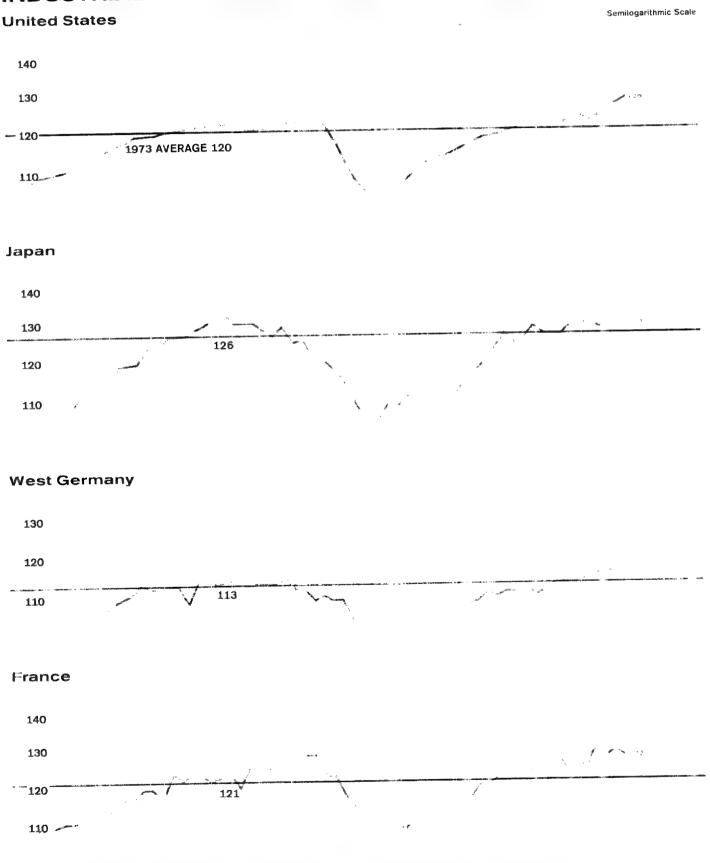
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FOREWORD

- 1. The Economic Indicators provide up-to-date information on changes in the domestic and external economic activities of the major non-Communist developed countries. To the extent possible, the Economic Indicators are updated from press ticker and Embassy reporting, so that the results are made available to the reader weeks—or sometimes months—before receipt of official statistical publications. US data are provided by US government agencies.
- 2. Source notes for the Economic Indicators will be published quarterly. The most recent data of publication is 20 April 1977. Comments and queries regarding the Economic Indicators are welcomed.

Approved For Release 2001/04/11: CIA-RDP79B00457A001100060001-5 INDUSTRIAL PRODUCTION INDEX: 1970=100, seasonally adjusted



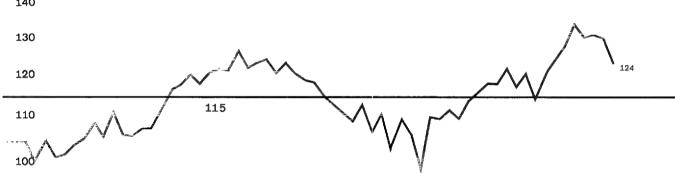
United Kingdom

Semilogarithmic Scale

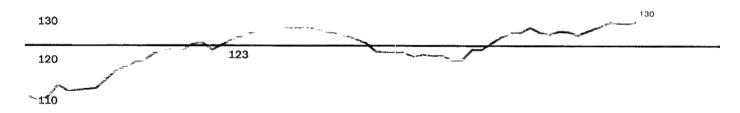


Italy

140



Canada



JAN APR JUL OCT 1972 1973 1974 1975 1976 1977

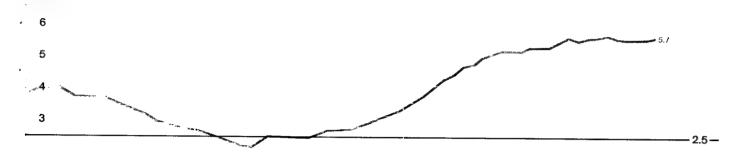
		Percent Change		ERAGE ANN WTH RATE:				Percent Change from		AVERAGE ANNUAL GROWTH RATE SINCE	
	LATEST MONTH	from Previous Month	1970	1 Year Earlier	3 Months Earlier ¹		LATEST MONTH	Previous Month	1970	1 Year Earlier	3 Months Earlier1
United States	MAY 77	1.1	3.6	63	11.4	United Kingdom	APR 77	0.8	0.7	1.5	2 1
Japan	MAY //	2.0	3.9	4.3	6.1	Italy	APR 77	53	3.2	5.4	6.4
West Germany	APR 77	0.8	2.3	4.5	2.3	Canada	APR 77	0.3	3.9	2.2	3.7
France	APR 77	1.6	3,6	4 1	3.2						

Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 UNEMPLOYMENT PERCENT OF LABOR FORCE

United States 9 6 5 ______ 1965-74 AVERAGE ______ 4.6 __ Japan 2 **West Germany** 5 3 2 France 5 3

1972 1973 1974 1975 1976 1977

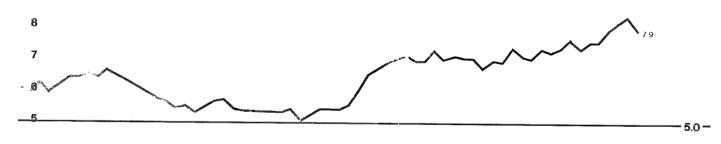
United Kingdom



· Italy (quarterly)



Canada



JAN APR JUL OCT JAN APR JUL OC

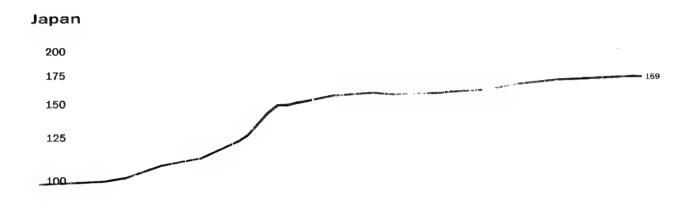
THOUSANDS OF PERSONS UNEMPLOYED

	LATEST	MONTH	1 Year Earlier	3 Months Earlier		LATEST	MONTH	1 Year Earlier	3 Months Earlier
United States	MAY 77	6,750	6,911	7,183	United Kingdom	!UN 77	1.353	1 261	1.321
Japan	MAR //	1.050	1.040	980	Italy	76 IV	77.1	699	776
West Germany	MAY 77	1.,022	1,053	996	Canada	MAY 77	841	731	829
France	MAY 77	1,097	953	972					

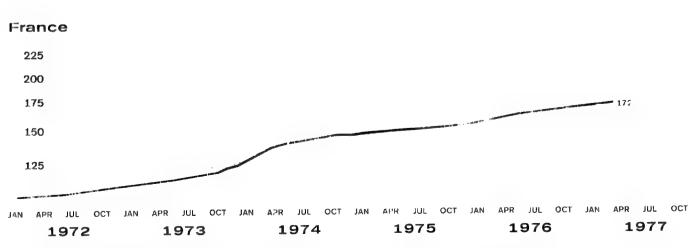
NOTE: Data are seasonally adjusted. Unemployment rates for France are estimated. The rates shown for Japan, Italy and Canada are roughly comparable to US rates. For 1975-77, the rates for France and the United Kingdom should be increased by 5 percent and 15 percent respectively, and those for West Germany decreased by 20 percent to be roughly comparable with US rates.

Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 **DOMESTIC PRICES¹** INDEX: 1970=100

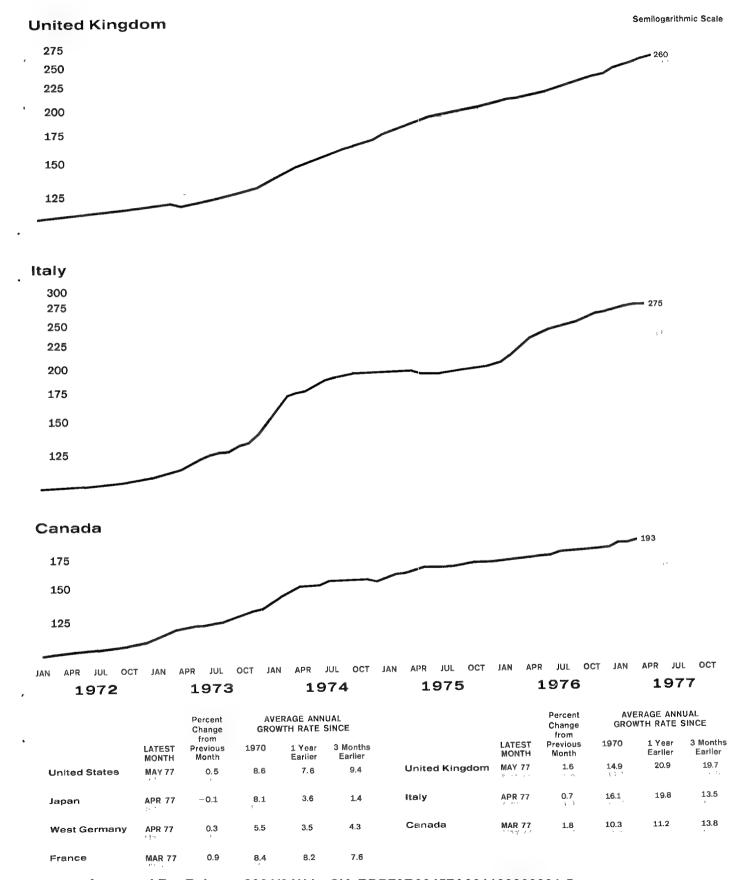








¹⁻Wholesale price indexes cover industrial acods.
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Average

Constant Market Prices

		Average			
			Annual	Growth Rate	Since
	Latest Quarter	Percent Change from Pravious Quarter	1970	1 Year Earlier	Previous Quarter
United States	77 1	1.3	2.9	4.1	5.2
Japan	77 1	2.5	5.5	4.9	10.2
West Germany	76 IV	1.8	2.5	4.5	7.3
France	76 IV	0	3.9	4.9	0
United Kingdom	76 IV	2 1	2.0	2.6	8.8
Italy	76 IV	4.8	3.4	9:4	20.6
Canada	76 IV	-0.6	4.8	3.4	2.5

¹ Seasonally adjusted.

FIXED INVESTMENT 1

Non-residential; constant prices

			Annual	Growth Rat	te Since
	Latest Quarter	Percent Change from Previous Quarter	1970	1 'ear Earlier	Previous Quarter
United States	77 1	3.4	1.6	8.3	14.3
Japan	77 I	0.2	0.9	3.9	0.8
West Germany	76 IV	3.3	1.1	5.0	13.8
France	75 IV	8.8	4.2	2.9	40.1
United Kingdom	76 IV	-6.7	0.2	0.5	-24.3
Italy	76 IV	10.6	3.1	1 <i>5.7</i>	49.6
Canada	76 IV	8.5	6.8	5.1	38.7

¹ Seasonally adjusted.

Constant Prices

			Average			
			Annual	Growth Ra	te Since	
	Lotest Month	Percent Change from Previous Month	1970	1 Year Earlier	3 Months Earlier ²	
United States	May 77	0.4	3.6	8.5	8.7	
Japan	Feb 77	1.0	10.6	4.2	10.1	
West Germany	Apr 77	- 4.2	1.9	0.9	-1.1	
France	Fep 77	-5.1	-0.9	0	-1.4	
United Kingdom	May 77	0.1	0.6	-3.1	- 12.7	
Italy	Mar 77	0.2	2.9	-0.3	16.3	
Canada	Feb 77	- 1.3	4.8	4.7	12.2	

Seasonally adjusted

Percent

WAGES IN MANUFACTURING

	leunnA	Growth Rat	e Since
Change Previous		1 Year	3 Months
iod	1970	Earlier	Earlier ²
8.0	7.5	7.8	7.3
1.4	17.5	11.2	7.2

United States	May 77	0.8	7.5	7.8	7.3	
Japan	Mar 77	1.4	17.5	11.2	7.2	
West Germany	77	4.0	9.6	7.7	17 .1	
France	77	2.3	14.1	13.9	9.5	
United Kingdom	Nov 76	0.3	16.0	9.0	1.8	
Italy	Apr 77	0.3	20.5	34.9	38.2	
Canada	Ma: 77	0.2	11.4	11.5	14.9	

^{&#}x27;Hourty earnings (seasonally adjusted) for the United States, Japan, and Canada; hourly wage rates for others. West German and French data refer to the beginning of the quarter.

'Average for latest 3 months compared with that for previous 3 months.

MONEY MARKET RATES

				Pircent Rate of Interest			
	Representative rates	Latest	Date	Year farlier	3 Months Earlier	Month Earlier	
United States	Commerical paper	Jun 22	5.40	5.85	4.75	5.48	
Japan	Call money	Jun 24	5.63	7.00	6.50	5.2 5	
West Germany	Interbank loans (3 months)	Jun 22	4.23	4.10	4.69	4.31	
France	Call money	Jun 24	8.75	7.50	9.38	9.00	
United Kingdom	Sterling interbank loans (3 months)	Jun 22	7.75	`0.99	9.60	7.51	
Canada	Finance paper	Jun 22	7.14	9.57	7.48	7.44	
Eurodollars	Three-month deposits	Jun 22	5.80	6.14	5.24	5.98	

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^{&#}x27;Average for latest 3 morths compared with average for previous 3 months.

EXPOSTO PRICES or Release 2001/04/11: CIA-RDP79B@x+5740@4+20060001-5

Average

US \$

			Annual	Average Annual Growth Rate Since			
	Latest Month	Percent Change from Previous Month	1970	1 Year Earlier	3 Months Earlier		
United States	Mar 77	0.8	10.1	6.5	3.5		
Japan	Apr 77	1.7	11.0	18.4	14.7		
West Germany	Apr 77	0.8	11.5	9.5	1.6		
France	Feb 77	0.4	11.6	2.7	14.9		
United Kingdom	May 77	1.9	10.8	14.6	15.2		
Italy	Feb 77	2.9	11.3	17.6	29.1		
Canada	Jan 77	1.2	9.4	0.3	0.9		

National Currency

			Annual	Annual Growth Rate Since		
	Latest Month	Percent Change from Previous Month	1970	1 Year Earlier	3 Months Earlier	
United States	Mar 77	0.8	10.1	6.5	3.5	
.lapan	Apr 77	0.1	6.7	9.2	-7.3	
West Germany	Apr 77	0.1	4.6	2.6	-1.5	
France	Feb 77	0.3	9.8	14.4	14.0	
United Kindgom	May 77	1.8	16.3	20.7	13.0	
Italy	Feb 77	3.1	17.3	35.1	39.2	
Canada	Jan 77	1.6	8.5	- 1.6	7.3	

IMPORT PRICES

National Currency

		Percent Change	Annual	Annual Growth Rate Since			
	Latest Month	from Previous Month	1970	1 Year Earlier	3 Months Earlier		
United States	Mar 77	2.7	14.0	9.5	22.3		
Japan	Apr 77	-7.0	10.6	-4.1	-23.8		
West Germany	Apr 77	1.3	4.6	3.7	2.7		
France	Feb 77	2.1	10.8	19.3	16.8		
United Kingdom	May 77	0.1	19.9	18.7	11.0		
Italy	Feb 77	4.6	21.9	39.3	33.4		
Canada	Jan <i>77</i>	4.8	9.2	0.7	32.2		

OFFICIAL RESERVES

	Lates	t Month	Billion US \$				
	End of	Billion US \$	Jun 1970	1 Year Earlier	3 Months Earlier		
United States	Apr 77	18.9	14.5	17.4	18.7		
Japan	May 77	17.3	4.1	15.2	16.8		
West Germany	Apr 77	34.6	8.8	34.4	34.4		
France	Mar 77	9.8	4.4	11.1	9.7		
United Kingdom	Nov 76	5.2	2.8	5.6	5.0		
Italy	Sep 76	5.1	4.7	5.8	5.2		
Canada	Apr 77	5.2	4.3	5.8	5.7		

CURRENT ACCOUNT BALANCE 1

			Cumu	lative (Million	US \$)
	Latest				
	Period	Million U\$ \$	1977	1976	Change
United States ²	77	-4,317	-4,317	540	-4,857
Japan	May 77	120	2,237	428	1,809
West Germany	Apr 77	356	1,185	1,278	-93
France	76 IV	- 1,238	N.A.	N.A.	N.A.
United Kingdom	<i>77</i> I	- 502	- 502	- 466	-36
Italy	76 IV	-882	N.A.	N.A.	N.A.
Canada	77 I	- 1,624	- 1,624	- 1,911	287

¹ Converted to US dollars at the current market rates of exchange.

BASIC BALANCE 1

Current and Long-Term-Capital Transactions

	Latest		Cumul	ative (Million	US \$)
	Period	Million US \$	1976	1975	Change
United States	1	, No lo	nger publ	ished ²	
Japan	May 77	- 120	2,703	-888	3,591
West Germany	Apr 77	640	3,460	- 2,838	6,298
France	76 IV	-721	-6,843	-81	-6,761
United Kingdom	76 IV	- 205	- 2,092	-4,171	2,079
Italy	76 III	779	-2,232	1,096	-3,329
Canada	77	- 583	3,128	-1,052	4,180

Converted to US dollars at the current market rates of exchange.

EXCHANGE RATES

Spot Rate As of 24 Jun 77			Percent C	nange from	
	US \$ Per Unit	19 Mar 73	1 Year Earlier	3 Months Earlier	17 Jun 77
Japan (yen)	0.0037	-3.23	9.62	1.80	0.27
West Germany (Deutsche mark)	0.4249	19.99	9.43	1.64	0.02
France (franc)	0.2025	-8.12	-3.93	0.67	0.08
United Kingdom (pound sterling)	1.7197	- 30.12	-2.95	0.02	0.01
Italy (lira)	0.0011	- 36.16	- 4.56	0.27	0
Canada (dollar)	0.9425	- 5 53	-864	-0.65	_022

TRADE-WEIGHTED EXCHANGE RATES 1

As of 24 Jun 77

		Percent Change from					
	19 Mar 73	1 Year Earlier	3 Months Earlier	17 Jun 77			
United States	6.06	0.87	-0.28	0.07			
Japan	2.48	11.71	1.69	0.31			
West Germany	24.58	7.31	1.40	0.06			
France	-7.91	-7.85	-0.02	0.11			
United Kingdom	-30.44	4.86	-0.02	0.07			
Italy	- 38.40	-7.23	-0.41	0			
Canada	-3.28	-9.10	0.78	- 0.34			
¹ Weighting is based on ea	ach listed countr	y's trade wit	h 16 other ind	ustrialized countries to			

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² Seasonally adjusted.

² As recommended by the Advisory Committee on the Presentation of Balance of Payments Statistics, the Department of Commerce no longer publishes a basic balance.

Developed Countries: Direction of Trade |

AASII	on l	15	\$

						A Particular Super	- management of the party of the					
_	Exports to (f.o.b.)				Imports from (c.i.f.)							
	NA/amlai	Big	Other OECD	OPEC ²	Com- munist	Other	World	Big Seven	Other OECD	OPEC ²	Com- munist	Other
	World	Seven	OECD	Orec	Monisi	Omer	***************************************	337611		•		
UNITED STATES									10.010	17.054	1.070	25 410
1974	97,908	45,884	16,870			26,206	107,997	53,332	10,912		1,078	25,419
1975	107,191	46,941	16,180			29,881	103,414	49,807	8,818		1,253	25,165
lst Qtr	27,098	12,101	4,848			7,101	26,315	12,897	2,584		266	5,783
2d Qtr	26,360	11,886	3,808			7,431	24,733	12,150	2,114		206	6,097
3d Qtr	25,800	10,511	3,562			8,328	25,969	14,551	2,091		193	4,615
4th Qtr	27,933	12,443	3,962			7,021	26,397	10,209	2,029		588	8,670
1976	114,997	51,298	17,607			29,605	129,565	60,387	9,738		1,572	32,873
Ist Qtr	27,360	12,184	4,159			7,122	29,339	13,717	2,479		356	7,217
2d Qtr	29,695	13,383	4,527			7,636	31,650	15,247	2,491		333	7,997
3d Qtr	27,437	11,944	4,114	3,103		7,426	33,734	16,693	2,401		423	7,061
4th Qtr	30,505	13,787	4,807	3,585	905	7,421	34,842	14,730	2,367	6,687	460	10,598
1977												
lst Qtr	29,458	13,681	4,602	2,936	951	7,288	37,361	16,C70	2,745		397	9,177
Apr	10,548	4,686	1,613	1,080	352	2,817	13,249	5,714	873	3,280	152	3,230
JAPAN												
1974	54,480	19,101	7,477	5,446	3,915	18,541	62,046	18,780	7,303		3,119	
1975	54,822	16,567	6,091	8,406	5,283	18,475	5 7,856	16,929	6,084		3,383	
1st Qtr	13,064	4,013	1,394	1,891	1,447	4,319	14,545	4,442			797	
2d Qtr	13,404	3,897	1,362	2,072	1,353	4,720	14,272	4,356	1,417			
3d Qtr	13,454	3,945	1,585	2,231	1,290	4,403	14,091	4,131	1,544			2,980
4th Qtr	14,900	4,712	1,750	2,212	1,193	5,033	14,948	4,000	1,692			
1976	67,364	22,406	8,588	9,277	5,049	22,044	64,895	17,534	7,778	21,877		
1st Qtr	14,429	4,848	1,827	1,872	1,289	4,593	14,832	4,083	1,696	5,213		3,169
2d Qtr	16,431	5,402	2,092	2,271	1,348	5,318	15,903	4,347	1,943	5,400	677	
3d Qtr	17,542	5,897	2,272	2 476	1,135	5,762	16,818	4,497	2,137	5,406	747	
4th Qtr	18,962	6,259	2,397	2 659	1,277	6,370	17,342	4,607	2,002	5,858	831	4,044
1977												
lst Qtr	17,911	5,848	2,449	2-461	1,409	5,744	17,452	4,717	1,845	6,246	801	3,843
WEST GERMANY												
1974	89,188	30,998	37,605	4.268	6,884	9,433	68,962	23,762	26,079	8,406	3,209	7,506
1975	90,063	28,331	36,407	6.777	9,029	9,519	74,986	27,085	27,755	8,228	4,167	
lst Qtr	22,518	7,052	9,368	1.490	1,683	2,925	18,034	6,439	6,856	1,890	807	2,042
2d Qtr	23,637	7,280	9,580	1,70	1,895	3,181	19,779	7,287	7,293	3 2,091	1,121	1,987
3d Qtr	20,776	6,389			3,136	1,147	17,563	6,371	6,390	1,956	1,060	1,786
4th Qtr	23,132	7,610		1,772	2,315	2,266	19,610	6,988	7,216	5 2,291	1,179	1,936
1976	101,989	33,372				10,091	88,230	31,008	31,35	1 9,718	5,050	11,103
ist Qtr	22,467	7,855					20,147	6,790	7,114	4 2,189	1,046	3,008
2d Qtr	24,570	8,147				2,801	21,571	7,478	7,778	3 2,222	1,127	2,966
3d Qtr			10,44				21,792	8,136	7,900	2,575	1,550	1,631
4th Qtr			11,819				24,720	8,304			1,327	3,499
1977	20,000	,,200	,	_, _,	_,	-,						
ist Qtr	27,804	Q 281	11,609	2,30	7 2,156	2,451	24,084	8,465	8,82	8 2,578	1,270	2,943
FRANCE	17,004	7,201	,	_,,	-,	_,	·					
1974	46,388	10 3/45	15,24	5 3,16	4 1,874	6,760	52,820	22,040	13,87	4 8,848	1,547	6,511
1975						•	54,238					
lst Qtr		5,042	•				13,988					
					,		14,027					
2d Qtr							11,903					
3d Qtr							14,320					
4th Qtr	. 13,371	5,067	3,78	1 1,27	0 6/3	2,3/0	14,320	0,06/	3,03		. 520	,_50

Developed Countries: Direction of Trade ¹ (Continued)

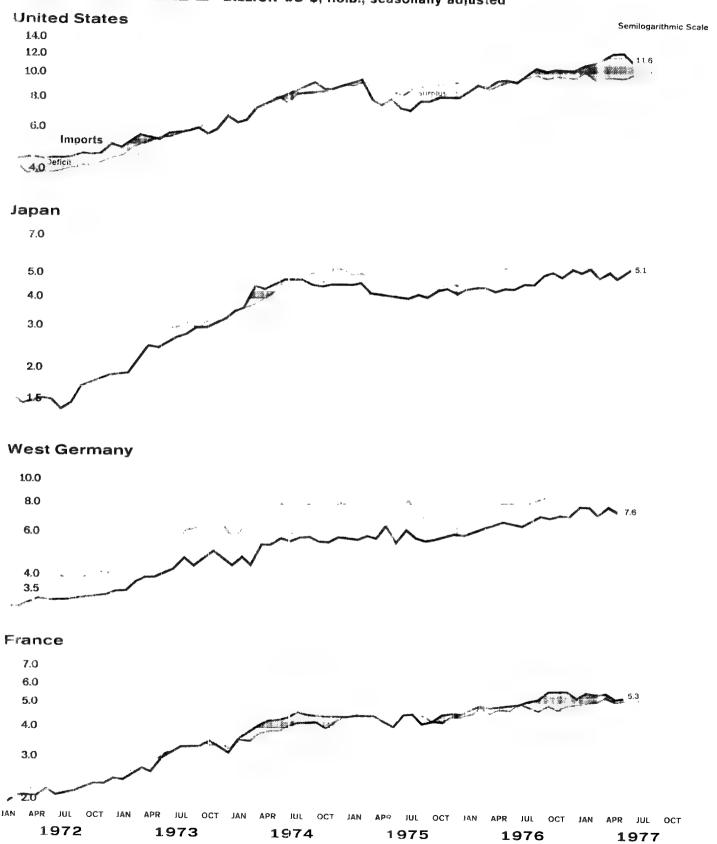
Million US \$

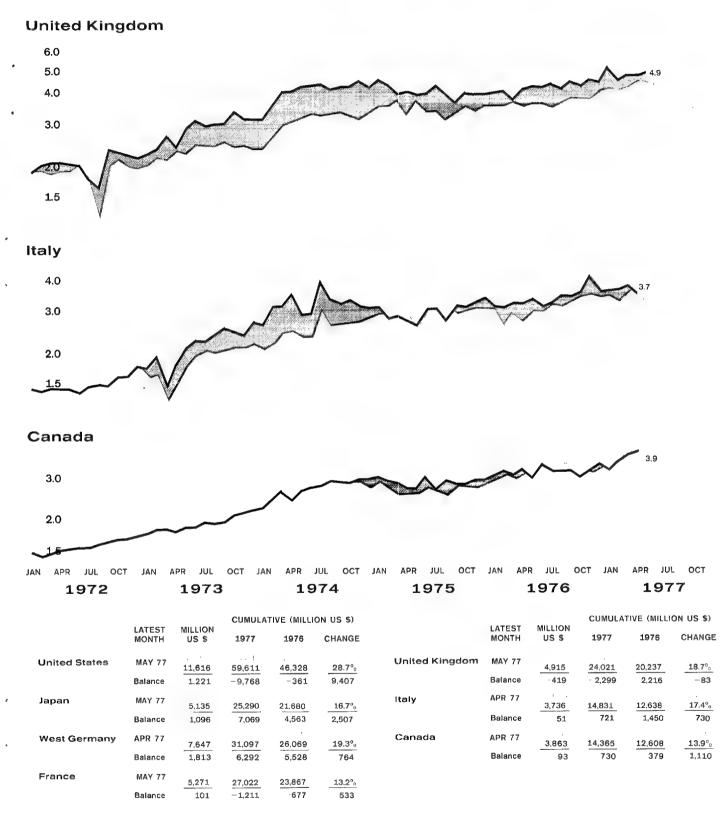
	Exports to (f.o.b.)				Imports from (c.i.f.)							
_	World	Big Seven	Other OECD	OPEC ²	Com- munist	Other	World	Big Seven	Other OECD	OPEC ²	Com- munist	Other
FRANCE (Continued)												
1976	55,680	22,438	16,081	5,080	3,558	8,523	64,255	27,750	16,894	-	2,384	5,868
1st Qtr	13,639	5,524	3,921	1,240	917	2,037	15,529	6,567	4,157	2,817	595	1,393
2d Qtr	14,769	5,911	4,395	1,222	1,059	2,182	16,187	7,149	4,324	2,610	593	1,511
3d Qtr	12,409	4,922	3,446	1,292	729	2,020	14,840	6,431	3,733	2,746	577	1,352
4th Qtr	14,863	6,081	4,319	1,326	853	2,284	17,699	7,603	4,680	3,185	619	1,612
UNITED KINGDOM												
1974	37,160	11,765	17,006	2,567	1,197	4,625	54,510	18,272	18,253	8,020	1,849	8,116
1975	41,731	12,339	16,515	4,553	1,480	6,844	53,147	18,301	18,274	6,962	1,771	7,839
1st Qtr	10,454	3,107	4,266	962	306	1,813	13,877	4,930	4,551	1,960	387	2,049
2d Qtr	10,837	3,167	4,183	1,232	411	1,844	13,426	4,709	4,498	1,808	434	1,977
3d Qtr	9,592	2,744	3,696	1,179	338	1,635	12,699	4,281	4,526	1,579	442	1,87
4th Qtr	10,848	3,321	4,370				13,145	4,382	4,699	1,614	508	1,94
1976	46,352	14,026	17,803		1,625	7,768	56,224	19,332	19,271	7,291	2,240	8,09
1st Qtr	11,615	3,409	4,414			2,121	13,639	4,357	4,975	1,825	510	1,97
2d Qtr	11,560	3,531	4,379		422	1,974	14,133	5,058	4,626	1,738	590	2,12
3d Qtr	11,089	3,437	4,186			1,812	13,861	4,746	4,573		597	2,05
4th Qtr	12,088	3,649	4,821			1,861	14,591	5,171	5,097	1,836	543	1,94
1977	12,000	0,047	1,02	1,0.0		.,	,	-,		•		
1st Qtr	13,150	4,008	5,145	1,521	413	2,063	15,575	5.786	5,068	1,783	514	2,42
Apr	4,427	1,264	1,754				5,064	1,875				
ITALY	7,747	1,20-	1,7 07		102	, 20	0,00	.,0. 0	.,			
	30,261	13,796	7,681	2,427	1,721	4,636	40,977	18,003	7,216	9,313	1,944	4,50
1974	34,230	15,345	7,468				37,793	17,072				
1975	8,070	3,525	1,873				9,016	4,165		-		
1st Qtr		3,742					9,350	4,412				
2d Qtr	8,621	-					8,614	3,821				
3d Qtr	8,123	3,689	1,823				10,813	4,674				
4th Qtr	9,416	4,389	1,851					18,585				
1976	35,364	16,698	8,276				41,789	•			•	•
1st Qtr	7,398	3,513	1,713				9,092	4,063 4,786	-			
2d Qtr	8,705	4,157	2,040				10,716		•			
3d Qtr	9,398	4,505					10,335	4,497		-		
4th Qtr	9,863	4,523	2,332	1,340	715	953	11,646	5,239	2,273	2,1/3	9 990	1,10
CANADA						0 (01	00.000	04 707		7 2 400	257	1,85
1974	32,904	27,092					33,309	26,727		-		
1975	32,201	26,582					35,435	27,887				•
1st Qtr	7,535	6,350					8,576	6,720				
2d Qtr	8,570	6,918					9,429	7,555				
3d Qtr	7,712	6,450					8,341	6,783				
4th Qtr	8,384	6,864					9,089	6,829				
1976	36,840	30,783					38,705	31,118		-		
1st Qtr	8,422	7,103	38	1 167	328		9,404	-				
2d Qtr	9,964	8,408	480				10,244					
3d Qtr	9,112	7,465	576	5 270	349		9,378					
4th Qtr	9,342	7,807	640	307	7 236	352	9,679	7,955	40	5 642	2 90	58
1977												
1st Qtr	9,670	8,201	524	4 247	7 231	467	10,025	8,164	40	6 77	1 90	59

¹ Data are unadjusted. Because of rounding, components may not add to the totals shown.

² Including Gabon.

Approved For Release 2001/04/11: CIA-RDP79B00457A001100060001-5 FOREIGN TRADE BILLION US \$, f.o.b., seasonally adjusted

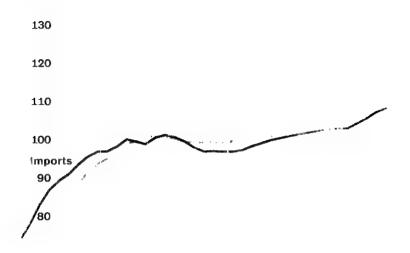




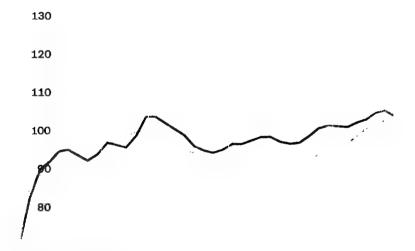
Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 FOREIGN TRADE PRICES IN US \$1

United States

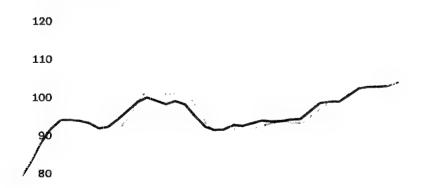




Japan



West Germany

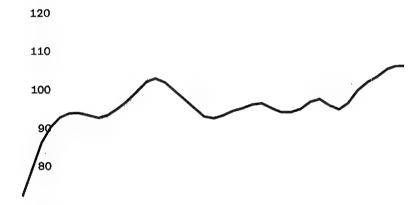


IAN APR JUL OCT JAN APR JUL OC" JAN APR JUL OCT JAN APR JLL OCT

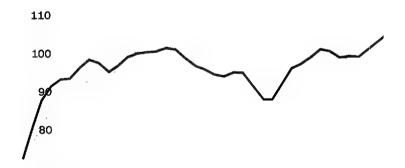
France



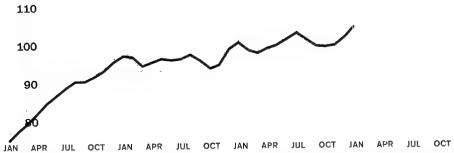
United Kingdom



Italy



Canada



Ap**มีเชิงได้แ** For Relea**ร์เชีย**70 1/04/11 : Cil คริเชียา 79 B00457 **ลิชีย** 17000 6000 1-5

Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 SELECTED DEVELOPING COUNTRIES

INDUSTRIAL PRODUCTION 1

Apr 77

	Percent Change	Annual	Average Growth Ra	te Since
Latest Period	from Previous Period	1970	1 Your Earlier	3 Months Earlier ²
76 11	0.1	11.0	10.7	0.4
Oct 76	0.2	4.2	6.7	- 12.6
Apr 77	3.5	21.8	11.8	1.0
Feb 77	3.2	5.2	- 1.5	-7.4
76 H	2.4	18.7	60.3	9.8
Apr 77	-0.3	14.6	10.3	- 11.0

¹ Seasonally adjusted.

Brazil

India

Mexico

Nigeria

Taiwan

South Korea

MONEY SUPPLY

				Average	
			Annual	Growth Rate	Since
	Latest Aronth	Percent Change from Previous Month	1970	1 Year Earlier	3 Months Earlier ²
Brazil	Jan 77	-3.1	35.5	28.2	49.6
Egypt	Feb 77	5.1	18.3	22.7	22.3
India	Jan 77	1.2	12.2	18.3	19.9
Iran	Feb 77	0.9	28.2	35.2	11.0
South Korea	Mor 77	3.0	30.7	32.4	41.5
Mexico	Jun 76	-0.3	17.0	16.6	19.6
Nigeria	Dec 76	5.2	35.0	49.5	43.3
Taiwan	Jan 77	-6.2	22.6	5.7	13.0
Thailand	Jan 77	-0.4	13.1	11.0	9.4

¹ Seasonally adjusted.

CONSUMER PRICES

Avarage	

			Annual Grov	th Rate Since
		Percent Change		
	Latest	from Previous		1 Year
	Month	Month	1970	Earlier
Brazil	Apr 77	3.3	26.6	44.4
India	Jan 77	0.3	8.1	3.0
Iran	Feb 77	2.6	11.3	26.2
South Korea	Apr 77	0.1	14.6	9.6
Mexico	May 77	0.9	14.7	31.4
Nigera	Jan 77	4.5	15.0	13.5
Taiwan	Apr 77	0.8	10.4	2.0
l'hailand	Jan 77	0.6	8.3	3.6

WHOLESALE PRICES

			Av	erage
			Annual Grov	th Rate Since
		Percent Change		
	Latest	from Previous		1 Year
	Month	Mon-h	1970	Earlier
Brazil	Apr 77	4.3	27.3	45.9
India	Jan 77	0.5	9.2	7.2
Iran	Feb 77	3.3	10.8	24,1
South Korea	Apr 77	0.3	16.8	9.9
Mexico	May 77	2.2	16.6	50.8
Taiwan	Apr 77	0.8	9.3	4.7
Thailand	Jan 77	0.7	9.9	-0.2

EXPORT PRICES

US \$

			Avi	erage rth Rate Since	
			Annual Grow		
		Percent Change			
	Latest	from Previous		1 Year	
	Period	Period	1970	Earlier	
Brazil	Oct 76	-0.4	14.5	26.5	
India	Jun 76	4:8	9.9	-5.9	
iran	Mar 77	О	37.6	18.7	
South Korea	76 IV	2.4	8.9	15.0	
Nigeria	May 76	-0.1	33.2	8.2	
Taiwan	Jan 77	0.9	12.2	6.5	
Thailand	Oct 76	12.0	13.1	6.3	

OFFICIAL RESERVES

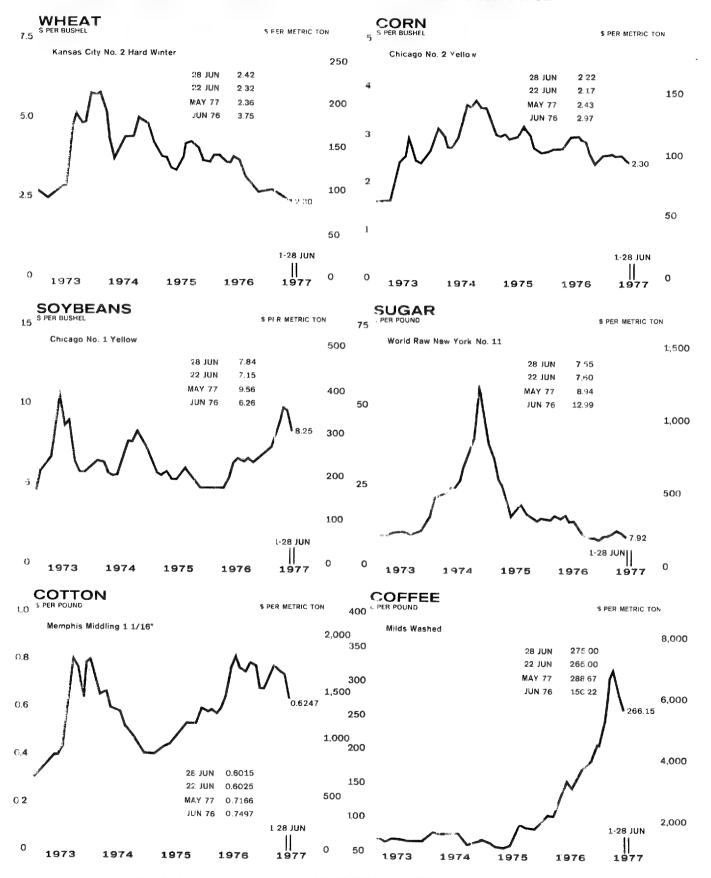
	Lotes	it Month	Million US \$			
	End of	Million US \$	Jun 1970	1 Year Earlier	3 Months Earlier	
Brazil	Feb 77	5,873	1,013	3,667	5,139	
£gypt	Feb 77	377	155	285	347	
India	Feb 77	3,481	1,006	1,837	3,003	
Iran	Apr 77	10,548	208	7,951	8,965	
South Korea	Mar 77	3,212	602	1,702	2,961	
Mexico	Mar 76	1,501	695	1,479	1,533	
Nigeria	Apr 77	4,784	148	6,165	4,738	
Taiwan	Feb 77	1,414	531	1,097	1,676	
Thailand	A.or 77	2,005	978	1,924	1,885	

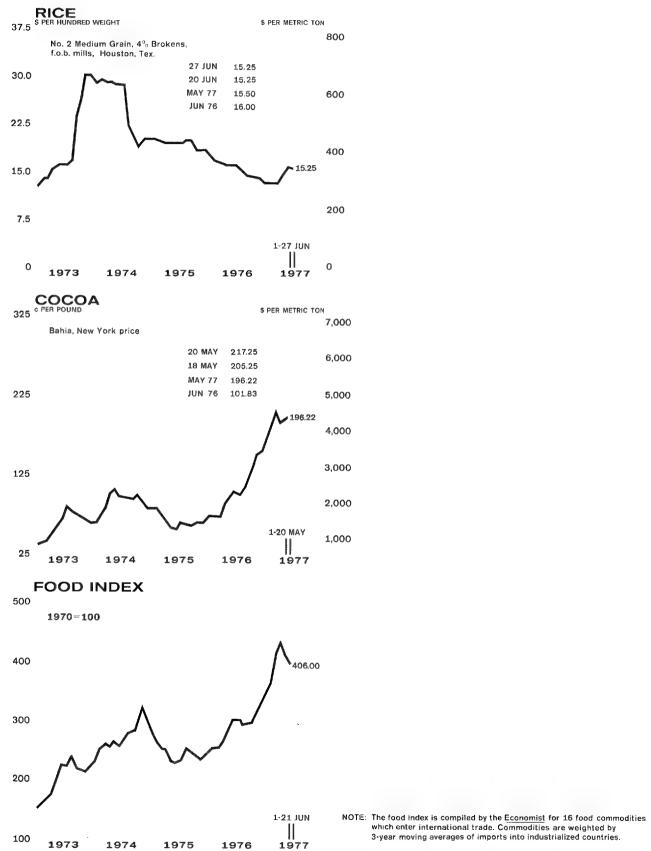
² Average for latest 3 months compared with average for previous 3 months.

² Average for latest 3 months compared with average for previous 3 months.

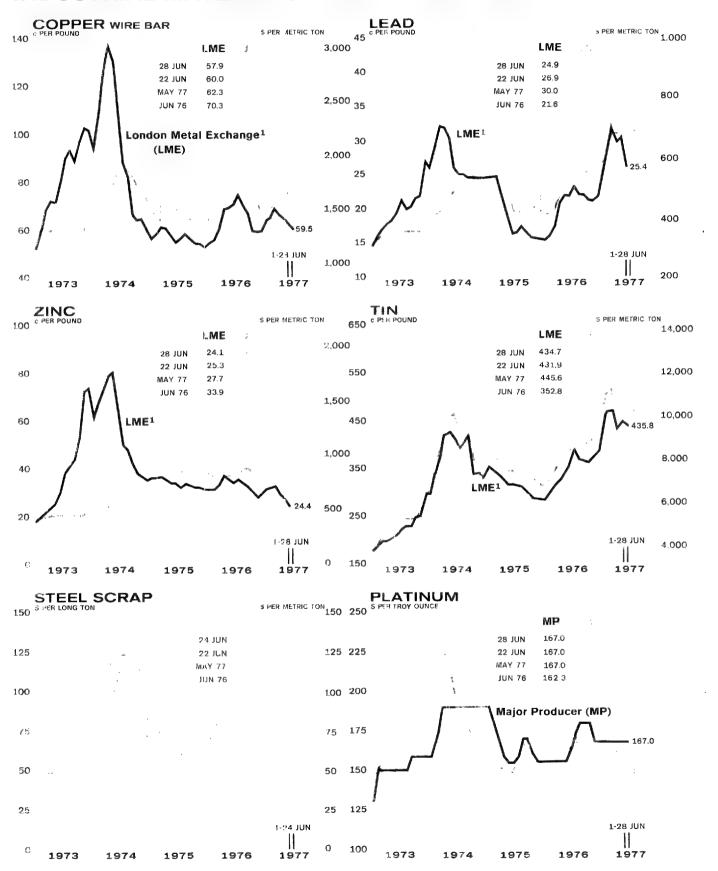
		f.o.b.	Latest 3 Percent Ch				
					Cumulat	ive (Million l	JS \$)
			3 Months	1 Year			
	Lates	st Period	Earlier ¹	Earlie	r 1976	1975	Change
Brazil	Apr 77	Exports	- 1.2	38.6	10,136	8,655	17.1%
	Apr 77	Imports	-11.5	- 1.1	12,291	12,169	1.0%
	Apr 77	Balance			-2,155	-3,514	1,359
Egypt	76 IV	Exports	-97.9	- 47.8	1,354	1,546	- 12.4%
	76 IV	Imports	-93.5	- 54.7	2,501	3,731	- 33.0%
	76 IV	Balance			-1,147	- 2,186	1,039
India	Dec 76	Exports	-6.3	17.3	5,036	4,299	17.1%
	Dec 76	Imports	15.9	- 13.4	4,498	5,477	- 17.9%
	Dec 76	Balance			538	- 1,178	1,716
Iran	Mar 77	Exports	- 12.6	22.8	23,460	19,906	17.9%
	Nov 76	Imports	- 37.0	9.8	11,292	8,369	34.9%
	Nov 76	Balance			9,978	9,974	4
South Korea	Jan 77	Exports	16.1	40.5	7,715	4,945	56.0%
	Jan 77	Imports	22.2	17.6	7,940	6,583	20.69
	Jan <i>77</i>	Balance		ĺ	-224	- 1,638	1,414
Mexico	Apr 77	Exports	71.9	45.1	3,298	2,859	15.4%
	Apr 77	Imports	-33.8	- 17.6	5,770	6,327	-8.89
	Apr 77	Balance		l	- 2,472	- 3,469	997
Nigeria	Mar 77	Exports	44.9	23.0	10,527	8,885	18.59
	Aug 76	Imports	- 16.3	15.1	4,283	3,095	38.49
	Aug 76	Balance		1	2,419	1,907	513
Taiwan	Apr 77	Exports	-43.8	3.0	8,061	5,309	51.89
	Apr 77	Imports	-27.0	5.3	7,032	5,506	27.79
	Apr 77	Balance			1,029	– 197	1,226
Thailand	Dec 76	Exports	70.1	50.0	2,985	2,208	35.29
	Jan 77	Imports	41.9	24.2	3,923	3,276 -773	19.89
	Dec 76	Imports Balance		1	-277	-773	496

Approved For Release 2001/04/11: CIA-RDP79B00457A001100060001-5 AGRICULTURAL PRICES MONTHLY AVERAGE CASH PRICE



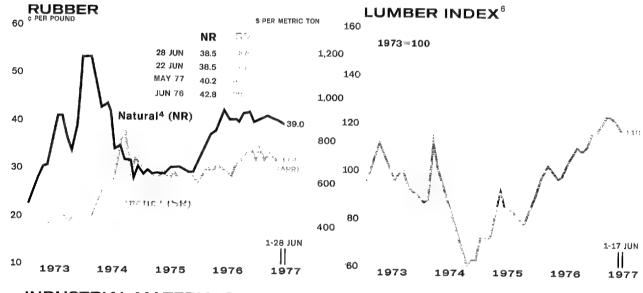


Approved For Release 2001/04/11: CIA-RDP79B00457A001100060001-5 INDUSTRIAL MATERIALS PRICES MONTHLY AVERAGE CASH PRICE



SELECTED MATERIALS

			CURRENT	DEC 76	JUN 76	JUN 75
ALUMINUM	Major US Producer	∉ per pound	51.00	48.00	44.00	39.00
US STEEL	Composite	\$ per long ton	339.27	333.78	316.36	289.23
IRON ORE	Non-Bessemer Old Range	\$ per long ton	21.43	20.51	19.50	17.53
CHROME ORE	Russian, Metallurgical Grade	\$ per metric ton	150.00	150.00	150.00	135.00
CHROME ORE	S. Africa, Chemical Grade	\$ per long ton	58.50	42.00	39.00	35.05
FERROCHROME	US Producer, 66-70 Percent	ć per pound	43.00	43.00	45.00	53.50
NICKEL	Major US Producer Cathode	\$ per pound	2.41	2.41	2.20	2.01
MANGANESE ORE	48 Percent Mn	\$ per long ton	72.00	72.00	72.00	67.20
TUNGSTEN ORE	65 Percent WO ₃	\$ per short ton	10,584.70	8,581,80	6.525.25	5,262.84
MERCURY	NY	\$ per 76 pound flask	120.00	134.50	110.00	155.19
SILVER	LME Cash	¢ per troy ounce	446.35	434.62	478.82	449.19
GOLD	London Afternoon Fixing Price		140.31	133.79	125.71	164.15





1970=100



 $^{^{1}\}mathrm{Approximates}$ world market price frequently used by major world producers and traders, although only small quantities of these metals are actually traded on the LME.

NOTE: The industrial materials index is compiled by the <u>Economist</u> for 19 raw materials which enter international trade. Commodities are weighted by 3-year moving averages of imports into industrialized countries.

 $^{^2\}mbox{\sc producers'}$ price, covers most primary metals sold in the US.

 $^{^3\}mathrm{As}$ of 1 Dec 75, US tin price quoted is "Tin NY Ib composite."

⁴Quoted on New York market.

⁵S type styrene, US export price.

⁶This index is compiled by using the average of 13 types of lumber whose prices are regarded as "bell wethers" of US lumber construction costs.

⁷Composite price for Chicago, Philadelphia, and Pittsburgh.

}	SENDER WILL CHECK CLASSIFICATION TOP AND BOTTOM								
	UNCLASSIFIED CONFIDENTIAL X SECRET								
	OFFICIAL ROUTING SLIP								
то	NAME AND	ADDRESS	957		INITIALS				
ı	I/WE -		7/11/	77 72	95				
2	I/JP -		7/13/	27	m				
3	D/NE -		7/18/	122	M				
4	D/LA -		7/18/	77	15/15				
5	SA/ER		1/19/	77	Ø4				
6	PPG/R&D								
	ACTION	DIRECT REPLY	PRE	PARE	REPLY				
	APPROVAL	DISPATCH	RECOMMENDATIO		ENDATION				
	COMMENT	FILE	RETURN						
	CONCURRENCE	INFORMATION	SIG	NATU	RE				

25X1A

25X1A

Remarks:

Please annotate each paragraph as follows

- Classification (including unclass.).
 If possible, underline classified material and indicate in the margin the reason for classification (i.e., source, analysis, etc.).

PLEASE SUBMIT SOURCE SURVEY FORMS TO ELAINE - St/P - 4F38 IMMEDIATELY.

FOLD HERE TO RETURN TO SENDER						
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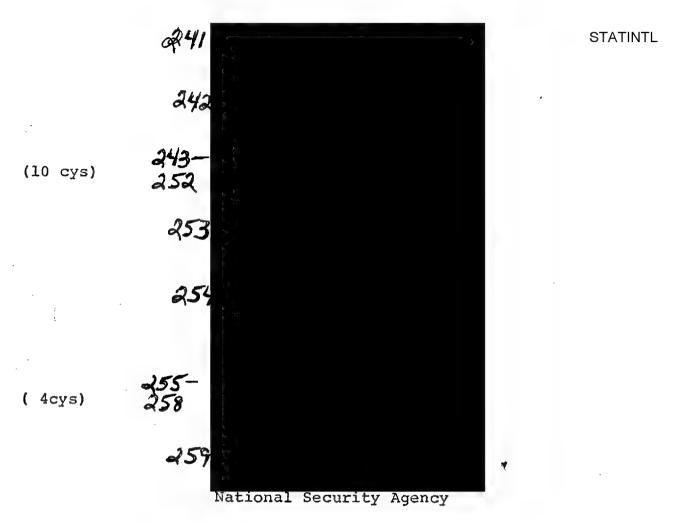
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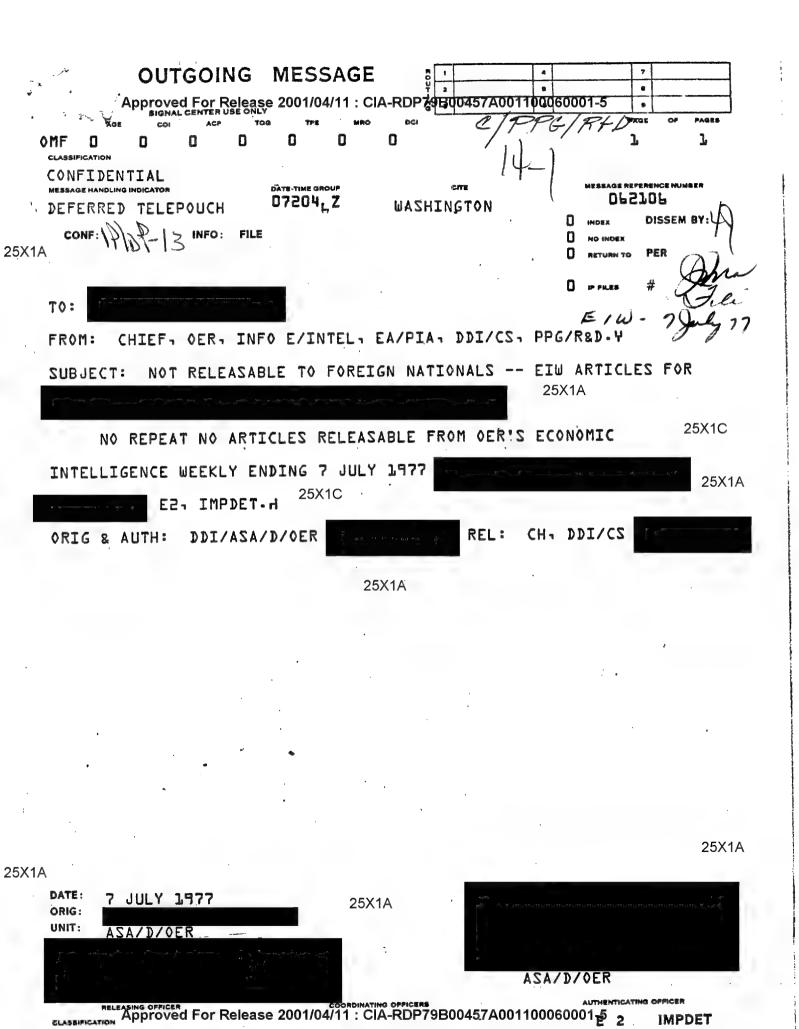
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 Bureau of International Labor Affairs
 Room S -5214
 200 Constitution Ave, N.W.
- 308Mrs. Hilda O. Scudder
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 Room 613
 1129 20th Street, N.W.
 for Mr. John Gun
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